

CAPABILITY STATEMENT

ABOUT US

PrimCorp, LLC (PrimCorp) is a award-winning Small Business Association 8(a) certified and **Service-Disabled Veteran Owned Small Business (SDVOSB)** (certified through the Department of Veterans Affairs) delivering mission-enabling management consulting services and solutions focused on providing Federal government agencies with actionable business solutions that yield sustainable results. PrimCorp was founded in 2011 with the objective of providing creative and sustainable solutions that deliver real and lasting value to our clients. We combine a mix of skilled professionals and experienced industry veterans who truly comprehend the challenges of managing in the Federal Government. As testament of our capabilities and maturity, PrimCorp has been appraised as operating at CMMI Level 3 for services and is ISO 9001:2015 certified.

Date Incorporated: 29 Aug 2011

Corporation Type: Limited Liability Company

Business Size: SB (Under \$25m) & 8(a)

State of Incorporation: Virginia

Personnel: Less than 50 employees

Cage Code: 6J6D8 | DUNS: 969346894

CORE COMPETENCIES

1. Program and Performance Management

We assist agencies in improving their performance of critical mission programs. We manage every phase of the project with the goal of creating a sustainable program that culminates into a well-planned closeout phase.

2. Acquisition Management

Starting with the development of the strategies that manage the full acquisition life-cycle, from planning, soliciting and evaluating offers, to awarding and administering contracts through closeout we expertly manage all acquisition activities for our clients.

3. Logistics Operations

Helping agencies by providing logistics operations expertise in all areas of logistics management for system life cycle support. Each phase is assured success and efficiency by our innovative solutions.

4. Construction Management

Assisting clients by delivering comprehensive facility and construction management services contracting interior and exterior projects with collaborative systems and space renovations that are energetic, existing and functionally beautiful.

5. Business Process Re-Engineering

Helping agencies facilitate the transformation of business processes by aligning agency missions with strategy and vision and assisting in improving cycle times in organizational effectiveness and operational efficiency.

6. Training Development

Aiding agencies by delivering scalable and tailored training solutions leveraging effective training strategies that apply the right mix of instructional methods by collaborating with users to best meet the learning needs of the target audience while balancing time and budget.

7. Automated Solutions

Helping clients by delivering tailorable automated solutions that increase efficiencies while facilitating effective/informed decisions (such as requirements definition, systems analysis and design).

8. Change Management and Facilitation

Improving agencies by using our combined knowledge of technical domains with expertise that relies on leading change management methodologies, such as the Prosci ADKAR Model, to ensure that our client's leaders are armed and empowered to achieve desired results.

MAJOR CLIENTS

- ✓ DoD/U.S. Air Force, National Intelligence University
- ✓ DHS/U.S. Coast Guard, Customs & Border Protection, U.S. Border Patrol
- ✓ HHS/Program Support Center
- ✓ USTDA/Global Procurement Initiative
- ✓ USDA/Forest Service
- ✓ DOI/Interior Business Center
- ✓ DOT/Federal Aviation Administration

CONTRACT VEHICLES

- ✓ GSA MAS (541611/611430/611512/OLM) (Prime)
- ✓ FAA eFAST (Prime)
- ✓ University of VA Strategic Support Services (Prime)

NAICS

236220, 541330, 541519, 541611, 541990, 561110, 561410, 611430, 611710

CERTIFICATIONS

- ✓ Small Business Administration 8(a) and SDB
- ✓ Department of Veteran Affairs – SDVOSB
- ✓ Virginia Disadvantaged Business Enterprise (DBE)
- ✓ Small Woman and Minority Business (SWaM)
- ✓ CMMISVC/3 | ISO9001

PRIMCORP Meaning behind the company name: By definition, "Prim" means precise or proper. PrimCorp is a firm believer in doing things the proper (and right) way. "Corp" not only goes back to our military roots, but also means that we always act "together" with a common purpose and direction.



Examples of our Past Performance

	<p>PrimCorp is supporting the Department of Transportation, Federal Aviation Administration, Safety Aviation Directorate with the implementation of a change management strategy. Our Team is delivering strategic alignment, facilitation, coaching and initiative building support for Aviation Safety strategic initiatives. PrimCorp is preparing the FAA AVS team with Leadership Development capacity to support strategy execution by promoting the practices, protocols, and behaviors within the culture that will support strategy execution and minimizing or eliminating those that will not support strategy execution.</p>
	<p>PrimCorp provides a wide range of professional acquisition and contract support to Department of Homeland Security (DHS), Customs and Border Protection (CBP), Office of Acquisition, in the areas of pre-award acquisition planning, source selection, and contract administration and management (ranging from the preparation of statements of work, acquisition documentation, source selection support, and contracts to the management of multiple acquisition instruments of varying complexity).</p>
	<p>PrimCorp supports the DHS CBP, Facilities Management & Engineering (FM&E), Border Patrol Air & Marine Program Management Office by providing comprehensive (cradle-to-grave) acquisition and program management support; including processing procurement actions, providing source selection support, developing acquisition packages, assisting with acquisition documentation, and performing contract administration on complex contracts.</p>
	<p>PrimCorp provides a broad spectrum of program development, implementation, and integration support services for the efficient management of the DHS CBP Energy and Environmental Management Division (EEMD) in the areas of project management; business process analysis/development; strategic/business planning; communications; and acquisitions and budget support.</p>
	<p>PrimCorp supports DHS U.S. Border Patrol, Program Management Office Directorate and Integrated Surveillance Towers (IST) Program with a wide range of acquisition and contract support in the areas of pre-award acquisition planning, source selection, and contract administration and management (ranging from the preparation of statements of work, acquisition documentation, source selection support, and contracts to the management of multiple acquisition instruments of varying complexity).</p>
	<p>PrimCorp supports the Department of Health and Human Services, Program Support Center (PSC) with non-inherently governmental acquisition support services to facilitate the award, administration, and closeout of contracts and agreements in accordance with the Federal Acquisition Regulations (FAR) for Acquisition Management Services (AMS) within the Program Support Center (PSC).</p>
	<p>PrimCorp supports the DHS, CBP, Office of Facilities and Asset Management (OFAM), FM&E, Field Operations Facilities Project Management Office (FOF PMO) with Construction Project Management and Building Operations and Maintenance Acquisition, Building Operations Maintenance and Repair (BOMR) TRIRIGA Project Management Support, and Regional Building Engineering Support.</p>
	<p>PrimCorp supports the Department of Defense (DOD), Headquarters U.S. Air Force (USAF), Operational Readiness Division by conducting analysis of USAF Strategy, Planning, and Programming Process (SP3)/Planning, Programming, Budget and Execution (PPBE)-related issues associated and/linked to USAF readiness. Provides responsive and requested Budgetary and Appropriation data analysis.</p>
	<p>PrimCorp aids the DOD National Intelligence University (NIU) with research analyst support to the Director of Institutional Effectiveness for the day-to-day operations of NIU in the areas of academic support, faculty support, Learning Development, and furthering the University's mission of education, research and outreach.</p>
	<p>PrimCorp supports the DOD USAF Air University, Air Force Center for Strategic Deterrence Studies, with support and curriculum development for the Strategic Deterrence and Nuclear Enterprise education courses for the Air War College and Air Command and Staff College. PrimCorp designs, prepares and maintains programs required for the civilian, enlisted and officer education continua.</p>
	<p>PrimCorp supported the Department of Agriculture, Forest Service, Office of Regulatory Management Services with administrative management of Freedom of Information Act, Committee Act Management directives and regulations, forms management and other administrative tasks.</p>
	<p>PrimCorp supports the Department of Interior, Acquisition Services Directorate with a full range of procurement support services to include acquisition strategy, market research, market surveys, pre-award, price/cost analysis, award/section, post-award, delivery/task order support and contract file maintenance support.</p>
	<p>PrimCorp provided acquisition and program management support for the Centralized Utility Program within CBP, EEMD, Centralized Utility Program Office with 8 contract specialists who delivered acquisition life-cycle support by providing guidance and assistance to Program Managers, Contracting Officer Representatives, and other customers. Specifically, developing acquisition packages, performing contract administration for over 1800 utility accounts to support the overall program goal of obtaining compliance with FAR Subpart 41.</p>